

Analysis & Valuation

Financial Education Professionals Pty Ltd is a specialist financial training company providing professional education, continuing training and assessment services for financial institutions in the wholesale financial markets, such as asset managers, investment banks and custody firms.

In this brochure, we outline the programs that we offer in the areas of analysis and valuation. These programs are ideal successors to the foundation workshops we offer in our **Financial Mathematics** and **Banking** programs.

Credit Analysis

We can structure foundation and advanced workshops covering credit analysis, depending on your needs and the existing knowledge level of your staff.

Foundations of Credit Analysis [6 Hours]

In the foundation program, we cover formative knowledge providing the basis for a proper understanding of the discipline. Areas of knowledge covered include:

- ▶ Key steps in credit analysis
- ▶ The role of credit analysis and risk assessment
- ▶ Difference between consumer and business credit
- ▶ Credit approval processes

Fee = \$725 per person (+GST)

Consumer Credit Analysis [6 Hours]

This program looks at the main aspects of consumer credit analysis. It looks at how consumers' risks are assessed and how credit scoring takes place. The program covers the main categories of consumer credit and highlights key risk issues impacting them, loan monitoring, early warning signals and collections and recovery processes widely used in the Australian market.

Whilst the standard program is 6 hours, we can tailor the program to suit your content and delivery needs.

Fee = \$725 per person (+GST)

Business Credit Analysis [6 Hours]

This program looks at the main aspects of business credit analysis. It looks at how borrowers' risks are assessed and how they are impacted by other facts such as the types of financing. The program covers popular risk assessment techniques, covenants and security and briefly examines the quantitative and qualitative aspects of business risk.

Whilst the standard program is 6 hours, we can tailor the program to suit your content and delivery needs.

Fee = \$725 per person (+GST)

Fee [any two workshops] = \$1,375 per person (+GST)

Financial Statements Workshops

Financial Education Professionals offers two workshops looking at financial statements - - Understanding Financial Statements and Analysing Financial Statements. Whilst each course is stand-alone, those interested in this more advanced course should be aware that foundation knowledge is presumed.

The content of the workshops are structured to reflect industry-specific issues that impact upon financial statements and key elements to observe within specific industry contexts.

All workshops are delivered on an in-house basis and there are no assessments.

Understanding Financial Statements [6 Hours]

The first part is designed for individuals with very limited knowledge of financial statements. Foundation knowledge about the various financial statements, their key segments, interaction with more detailed notes to accounts and major accounting standards are established. In addition, participants are introduced to basic ratio analysis to begin looking behind the numbers. This workshop is also ideal for senior staff and executives working in a non-financial capacity.

Fee = \$725 per person (+GST)

Analysing Financial Statements [6 hours]

The second part is suited for those who wish to undertake more in-depth understanding of financial statements. This workshop, takes a more applied and analytical approach to the numbers and provides tools to undertake critical interrogation of financial statements. On completion, participants should be able to critically evaluate analysts' reports of company performance.

Fee = \$725 per person (+GST)

Fee [both workshops] = \$1,375 per person (+GST)

Valuation Methods

We offer workshops aimed at learning and examining major valuation methods and their uses to value companies in different sector. Some of the more popular methods which can be covered include:

- ▶ Capital Asset Pricing Model
- ▶ Net Asset Valuation
- ▶ Discounted Cash Flow
- ▶ Market Valuation

The workshops in this area are tailored to suit your needs and so if you are interested, please contact us directly and we can work with you on the most appropriate solution.

For further information

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Financial Education Professionals Pty Ltd was established in 2001.

We focus on:

- ▶ tailored course design and delivery in investment banking, investment management and financial markets
- ▶ training for custody and treasury operations and investment administration roles and
- ▶ initial training and continuing professional education for wholesale market participants to meet Australian Securities and Investments Commission's (ASIC's) licensing compliance requirements

Financial Education Professionals is an ASIC Authorised Assessor for the purposes of RG 146 and RG 105 and is a Registered Training Organisation, accredited to offer programs and qualifications throughout Australia.